



Comparison of Labor Costs per Working Hour for Assembling Work

(Direct labor costs and incidental costs)

GERMANY - USA - SWITZERLAND

Basis Annual planning 2008
 (based on a weekly working time of 35.00 hours in Germany)

Source STIHL & CO, Wil, St.Gallen

	Germany	USA	Switzerland
Working days per year			
Nominal	262	262	262
./. national holidays	9	11	8
./. vacation	30	13	21
./. sick days	12	6	8
Actual working days per year	211	232	225

Working hours per day	7.00	8.00	8.40
./. breaks	0.45	0.33	0.50
Actual productive hours per day	6.55	7.67	7.90
Productive hours per year	1 382	1 779	1 778
Difference to Germany in %		+ 29 %	+ 29 %

	EURO	US\$	CHF
Annual costs salaried employee			
Hourly wage in national currency	16.61	14.73	24.52
Total hours per year to be paid	1 834	2 096	2 201

Gross salary per year			
In national currency	30 463	30 874	53 964
Incidental labor costs in %			
Germany 59.0 %	17 973		
USA 40.9 %		12 627	
Switzerland 25.1 %			13 545
Total labor costs per year	48 436	43 502	67 508

Total labor costs per productive hour			
In national currency	35.05	24.45	37.98
In EURO	35.05	16.30	23.44
Difference to Germany in %		- 53 %	- 33 %
Exchange rates	EURO 1.00 = US\$ 1.50		EURO 1.00 = CHF 1.62

Schwyz, 22 April 2009 (replaces edition issued 22 March 2005) jf/rm